

Car Loans Australia | Rates from 6.49% p.a. — Natloans

Canonical: <https://www.natloans.com.au/car-loans/>

Details:

Car Loans Personal Car Loans › Business Car Loans › Chattel Mortgage › Electric Vehicle Loans › Low Doc Car Loans › Finance Lease › Bad Credit Car Loans › Car Loan Refinancing › Sale & Leaseback Finance › Novated Car Lease ›

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Car Loans

We will find you the best rates, tailored to your needs from our trusted panel of lenders.

Rates from 6.99% p.a. Comparison Rate 7.63% p.a.

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Drive Your Dream Car with Natloans Car Loans

Looking to hit the road in your dream car? At Natloans, we make it simple, fast, and affordable to secure the car loan you need. Whether you're buying a new car, a used vehicle, or upgrading your current ride, our flexible and competitive car loan solutions are designed to put you in the driver's seat.

Why choose Natloans as your specialist finance and mortgage brokerage team?

Multi Award-winning team with experts across all types of lending

Over 10,000 customers across Australia with an excellent Google rating

100+ years of combined financial services expertise

15+ years in business helping people solve their finance needs

Access to over 50 of Australia's leading banks and non-bank lenders

What can you expect with a Car Loan through Natloans?

Whether it's your first car or the luxury upgrade you've been dreaming of, Natloans helps you turn your plans into reality with financing solutions that work for you.

Competitive Rates

Enjoy affordable repayments with our low-interest car loans.

Flexible Loan Options

Tailored solutions to suit your budget and lifestyle.

Fast Approvals

Get behind the wheel quickly with our streamlined process.

Expert Guidance

Our team is here to guide you every step of the way.

What Are My Repayments?

See your estimated repayments weekly/fortnightly/monthly.

Ready For The Next Step?

Compare Our Car Loans.

Rates from 6.99% p.a. Comparison Rate 7.63% p.a.

Get Quick A Quote

Don't Wait - Your New Car Awaits!

With Natloans, finding the perfect car loan has never been easier. Use our simple car loan calculator to explore your options or contact our friendly experts for personalised advice.

Click on one of our car loan options below, to find out more about the right car loan for your needs.

Or check out the calculators on our website, as they offer valuable insights and can assist in helping you understand your financial position and loan repayments.

Step 1

Pre Qualify

Answer a few quick questions

Pre-Qualify

Step 2

We Compare and You Select

Review your loan options side by side Compare

Step 3

Get Approved

Approval means you're good to go Get Approved

Ready To Get Started?

Don't let financial barriers stand in the way of your dreams. Transform your big ideas into reality today with Natloans. Click on one of our car loan options below, to find out more about the right car loan for your needs

Personal Car Loans

Learn More

Business Car Loans

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Learn More

Electric Car Loans

Learn More

Low Doc Car Loans

Learn More

Finance Lease

Learn More

Bad Credit Car Loans

Learn More

Car Loan Refinancing

Learn More

Sale and Leaseback

Learn More

Novated Car Lease

Learn More

If you are ready to start your car loan journey, apply now or speak to one of our friendly experts to find the perfect car loan for you.

What our valued customers say about us

Trusted by thousands of Australians for exceptional results and personalised service.

EXCELLENT Based on 925 reviews Posted on Google Hayley Patterson 8 October 2026 Trustindex verifies that the original source of the review is Google. Lizzy was helpful and made the process streamlined and easy to follow. The turnaround from first contact to payout of financing was very quick and Lizzy constantly kept me in the loop and was quick to respond and answer question for me. Thanks Lizzy Posted on Google Laura Ferlazzo 6 October 2026 Trustindex verifies that the original source of the review is Google. Declan was fantastic, he is knowledgeable, responsive and efficient. He made the whole process very straight forward, I would definitely recommend Natloans. Posted on Google Yoganand Ramphul 1 October 2026 Trustindex verifies that the original source of the review is Google. Amazing Broker ,Very helpful this is my fifth Loan from Natloan ,always gives you good advice and right products for your needs. Posted on Google Kimberlyn Wise 30 September 2026 Trustindex verifies that the original source of the review is Google. Lizzy Lawrence did a great job getting us a low interest loan for our car. She had great communication and any queries thrown at her were answered promptly. Thanks for helping us out! Posted on Google Erika Ruppig 29 September 2026 Trustindex verifies that the original source of the review is Google. We've used NatLoans for our loan applications for over five years, and they've always been professional, helpful and easy to work with. They take the time to listen, understand what we need and find a loan that fits our circumstances. We've had a great experience with them and would happily recommend them. Posted on Google Scott Quilliam 23 September 2026 Trustindex verifies that the original source of the review is Google. I have high praise for Michelle. Warm, professional, and great attention to detail. Super easy process and well communicated throughout. Thanks Michelle, you're a great broker!! Posted on Google Shining Bee Cleaners 11 September 2026 Trustindex verifies that the original source of the review is Google. Jonathan Dhondee is the best ! Thank you to you and Nat loans. i'm looking forward to drive my merc this weekend! Great Communication , Excellent service & rapid delivery! Jonathan Dhondee & Nat Loans highly recommend! Posted on Google Junior Crichton 11 September 2026 Trustindex verifies that the original source of the review is Google. Dealt with Jonathan and communication was very thorough and helped me every step of the way. Prompt respond and attention to detail explaining every bit for me. Very easy to deal with and will definitely reach out to Jonathan again in the future when needed also will recommend to my friends and families. We need more people like Jonathan making everything as smooth as possible for me! Thank you for your help and you deserve a pay rise my bro. Posted on Google janice kerr 11 September 2026 Trustindex verifies that the original source of the review is Google. My dealings with broker Michelle Douthie was absolutely wonderful. She was very patient and more than helpful. Would highly recommend her Posted on Google Saief Subakat Chowdhury 6 September 2026 Trustindex verifies that the original source of the review is Google. On 21st August at 10:11am I requested for a quote then just after 20 min I got a call from Michelle and she's amazing. From start to finish Michelle guided me and clarified everything and give me the best deal from Alex Bank. I also had few other quotes from other car finance companies but her deal is the best. On 25th August the dealer received the fund. Thanks Michelle for the excellent job ■ Verified by Trustindex Trustindex verified badge is the Universal Symbol of Trust. Only the greatest companies can get the verified badge who has a review score above 4.5, based on customer reviews over the past 12 months. Read more

Our Awards

Our awards highlight our excellence in innovation, customer service, and industry leadership, reflecting our commitment to delivering exceptional financial solutions.

We Compare Their Rates for You

We provide flexible solutions and competitive rates by partnering with a diverse range of banks and non-bank lenders. Our Car Lenders

Commercial

Consumer

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Want a tailored finance solution?

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Business Car Loans

Chattel Mortgage

Electric Vehicle Loans

Low Doc Car Loans

Finance Lease

Bad Credit Car Loans

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Personal Loans

Low Rate Personal Loans

Debt Consolidation

Home Renovation Loans

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First Home Buyers

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